Funding natural capital assets Green Futures Network Webinar June 2022

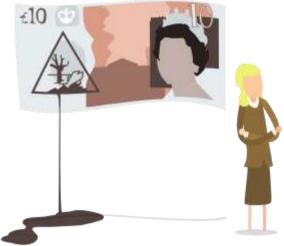
Version 1.0 Abundance is authorised and regulated by the Financial Conduct Authority (525432)



At the individual level - it matters where our money goes



71% people want to know where their money is invested



75% would be unhappy knowing it was invested in companies that damage the environment or unethical

What does this mean for natural capital assets?

- Impetus is for positive investments
- £44 billion of investment required in next 10 years
- Cannot get there with public funding and philanthropy alone
- But natural capital assets are currently difficult to "monetise"

The World Economic Forum estimates that more than half of the world's economic output (\$44 trillion) is at least moderately or highly dependent on nature, meaning that if natural systems collapse, so will the world's economic and financial systems.

Barriers to investment in natural capital assets

Investment... "The process of investing money for profit"

Oxford English Dictionary

To create an investment, we need to	Barriers for NCAs
Identify the service and who benefits	Lack of standards / accreditationLack of expertise
Define the value and get someone to pay for the service	 Lack of policy / incentives (carrot & stick) Lack of standards / accreditation to quantify the services Lack of a market (beyond carbon credits)
Establish a value that is greater than the operating costs	 Ensuring landowners receive fair payments for providing the services Aligning market levers

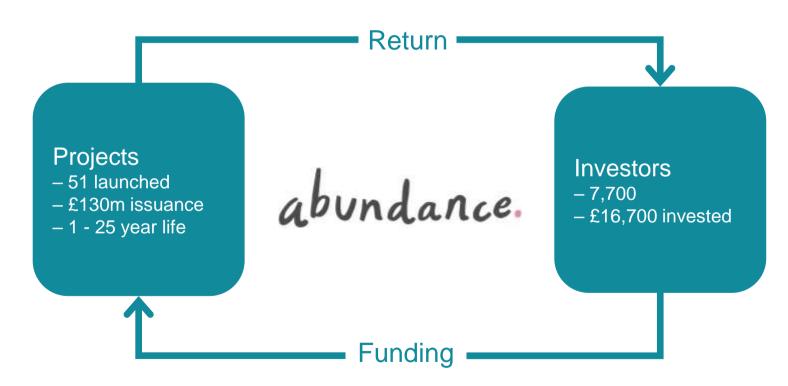
Is anything working?

- Policy support (UK targets; grants; tax incentives)
- Incentives & metrics
 - Carbon codes (woodland and peatland)
 - Biodiversity metric
- However...
 - carbon price too low to fund scale of projects needed & could create risk of perverse outcomes e.g. detrimental to nature
 - carbon only too limited: need transparent and consistent way of quantifying additional benefits
- Other credits being developed e.g. nitrate credits; biodiversity credits

Bridging the divide to natural capital assets

- Public sector is in a unique position to mitigate risk
- Mitigating risk means lower cost of capital, but not lower demand
- Taxonomies and other measurement frameworks are developing to measure and monitor impact
- Building and maintaining public confidence in market integrity critical

What we do



- Alternative provider of project finance and complementary types of funding
- Win win investments for investors
- Engagement

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Ways in which Abundance can raise money

Retail investors / general public / citizens as investors

Abundance platform			
Small scale Project Finance	Structured corporate debt	Community Municipal Investments	
 Money used to build a specific project 	 Money used for earmarked corporate purposes 	 Money used for earmarked investment in particular projects 	
 Debt issued by a Project Company 	 Debt issued by a SPV 	 Debt issued by a Local Authority 	
 Interest and capital repaid from cash flows of that project 	 Interest and capital repaid from cash flows of parent / group / events 	 Interest and capital repaid from money available to that LA 	
 Usually has security over assets of the Project Company 	 Less or no security 	 No security over assets 	
	 Risk is on the parent / group 	 Risk is on the Local Authority 	

• Risk concentrated in the project

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Carbon Plantations Ltd – Natural Capital

Funding new 195 hectares of sustainable hardwood trees that capture more carbon and help regenerate farmland in Suffolk



Investment terms Target amount: £4.7 million Tenor: 10 years Rate of return: 8% a year (before tax)

Current funding statistics Current amount raised: ~£2.6 million

Current no. of investors: ~1,480

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Municipal Investments

Local authorities can directly fund NBAs using MIs as their source of funding

- Undercut PWLB borrowing rates
- Emulate, as far as possible, the ease of use of PWLB
- Platform for communicating with residents and building trust as well as driving additional social value and local economic benefits
- Accessible to ordinary investors; low minimum and ISA eligible, helping to improve financial security

"The bond has saved the Council money and has provided us with a new way to communicate and involve residents in the delivery of Net Zero. It has also helped support the Council's environment team by shining a spotlight on their work, while energising the Council as a whole as the success of the raise and general positive feedback was seen as a vote of confidence in the Council's climate ambitions. From a financing perspective the bond is a great example of localism in practice not just because it raises money locally but because it gives greater control over how we borrow, and at a cheaper rate than was available by the PWLB at the time."

Joseph Holmes, 151 Officer, West Berkshire Council

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Some examples – Municipal Investments





ISLINGTON

- Councils were planning to borrow from PWLB to finance projects in their Net Zero / Climate Emergency strategy
- Abundance structured a Climate Municipal Investment – which beat PWLB by 0.5% (including fees).
- Using the innovation of crowdfunding the bond is efficient to issue and manage
- Model sits easily alongside PWLB, so becomes simple way to build a local finance market over time
- Generated significant local PR
- Currently raising funds for 3 more LA's

Conclusion

- 1. The money is there up to £2.4 trillion from citizens
- 2. The impetus is there 80% of people are concerned about climate
- 3. The mechanism is there crowdfunding
- 'All' that is required is the framework